Q1 2025 EARNINGS RELEASE

Istanbul **05.05.2025**

ENERJISA ENERJI ANNOUNCES ITS FINANCIALS FOR Q1 2025

Key Takeaways:

- **Enerjisa Enerji with strong start into 2025 despite ongoing macroeconomic challenges and fully on track for FY 2025 guidance**
- **Group Operational Earnings stable at TL13bn, in line with inflation**
- **Underlying Net Income more than doubled yoy to TL1.3bn as expected**
- **Fiscal year 2024 dividend of TL 2.87 per share (gross) paid on April 24th**
- **Net Financial Debt/LTM[1] Operational Earnings remains low at 1.1x supported by disciplined debt management**
- **The investment level in Q1 2025 matching the seasonal pattern stands at TL 1bn**
- **Regulated Asset Base increased by 28% year over year to TL 74bn**

Enerjisa Enerji delivered robust financial results in Q1 2025, maintaining solid performance despite a volatile macro environment. Enerjisa Enerji's inflation adjusted[2] Operational Earnings have in real terms proven stable year-over-year at TL13.0bn compared to last years inflated numbers. Despite a continuous high inflation and interest market environment in Türkiye, Enerjisa Enerji thus increased its earnings in line with inflation and is for the full year committed to also deliver growth significantly beyond inflation. Operational Earnings of the Distribution business declined by 7%, resulting at TL10.5bn mainly due to a prudent accounting of Financial Income partially recovered by the increase in Efficiency and Quality earnings. Accordingly, the total contribution of our Distribution business in the consolidated Operational Earnings was 81%. Operational Earnings of the Retail business increased in real terms from TL1.0bn in Q1 2024 to TL1.7bn in Q1 2025, primarily due to the increase of Gross Profits of in both, the regulated and the liberalized segment. The volumes sold increased from 12.3 TWh to 12.5 TWh year over year, driven by the liberalized segment.

[1] Last twelve months.
[2] This release refers to IAS29 reported figures unless stated otherwise except for the data associated with Cash Flow, Investments and tariff related impacts, which are shown without Inflation Accounting (IAS29).

In addition, the Customer Solutions business contributed to Operational Earnings development with a year over year growth of 0.2 billion TL mainly stemming from the finalization of 4.8 MW Brisa Heat Pump Project. In addition, in Q1 2025 the installed solar PV capacity reached 124 MWp and the number of electric vehicle charging points grew to 2,605 by 34% year over year.

Enerjisa Enerji's CFO Philipp Ulbrich: "In Q1 2025, we achieved solid operational and financial performance despite ongoing macroeconomic pressures, especially the interest rise towards the end of the quarter, demonstrating that our strategic investmentsare yielding strong returns. We anticipate that the regulator will maintain supportive policies that encourage investment in electricity distribution networks, which are crucial for economic growth and the transition to a carbon-neutral energy system. Although our volumes sold and regulated margins continue to rise year over year, our Retail segment is still impacted by low market prices driven by high subsidies for regulated customers. We would welcome a stepwise further market liberalization."

Underlying Net Income more than doubled yoy

Underlying Net Income increased by 169% yoy and reached 1.3 billion TL in the first quarter. Recently, Enerjisa has started to benefit from the first positive effects of easing inflation. As Enerjisa Enerji's strong equity position made it particularly sensitive to inflation accounting, lower inflation is already supporting Underlying Net Income now — with further upside potential if interest rates also decline.

Free Cash Flow increased 2.1 billion TL year-over-year, to -3.0 billion TL. Enerjisa Enerji is striking a careful balance between sustaining its commitment to profitable growth through continuous profitable investments and upholding financial discipline in a challenging environment where tariffs remained at low levels. With the necessary tariff increases, material negative cash impacts will be reverted. When interest rates decline, Enerjisa Enerji is set to increase its investments without jeopardizing bottom line growth thanks to its solid balance sheet and relatively moderate debt for an infrastructure company.

Philipp Ulbrich, CFO: "As a consequence of our better EBITDA performance and a lower burden from inflation accounting, we have been able to grow our Underlying Net Income impressively. Year over year Underlying Net Income increased from TL0.5bn by over TL0.8bn or 169% reaching TL1.3bn and thus grew significantly above inflation.

In parallel, Economic Net Debt of Enerjisa Enerji increased by only TL4.6bn to TL60.3bn in the first quarter mainly due to higher interest payments and Financial Net Debt grew by TL4.1bn since end of 2024 and stands at TL48.9bn in Q1 2025. Enerjisa Enerji's average borrowing rate is at 45.4% for Q12025, well below today's interest levels. This and the low debt factor of 1.1 shows the robustness of our strategy. During 2024, we have changed our bond issuance strategy from fixed interest rate to TLREF floating interest rate and we can thus expect our borrowing rates to decrease in line with market rates.

Ambitious 2025 outlook

In its 2025 outlook, that Enerjisa Enerji fully confirms today, it expects an improvement in its financials driven by its strong and resilient operations and is therefore targeting an increase on its Operational Earnings to a range of TL 52-57 bn and an increase to its Underlying Net Income to a range of TL 5-6 bn, both being expected to grow significantly beyond the expected inflation. The company targets to invest TL 21-24 bn and expects the Regulated Asset Base to stand at TL 80-90 bn by the end of the year, with both KPIs expected to grow by 45% compared to 2024. The focus remains on driving growth, enhancing operational efficiency, and leading Türkiye's energy transformation while ensuring the long-term sustainability of the business. All of this will be leading to a profitable growth that is in the best interest of Enerjisa`s investors.

Philipp Ulbrich, CFO: "In a scenario of declining interest rates, the growth of our Underlying Net Income will be substantial and will outpace the growth of Operational Earnings. For our investors, this translates to increasing shareholder value. We just completed the payment of a gross dividend of 2.87 TL per share on April 24th for the fiscal year 2024, as promised, representing 80% of our Underlying Net Income. Given the current market dynamics, our exposure to the macro environment appears very favorable. Even if high inflation persists longer than anticipated, Enerjisa

Enerji's financials are safeguarded by the inflation adjustments of the Regulated Asset Base, ensuring that the company's value will not face any significant impacts".

Financial overview Q1 2025

Q1 2025 actuals (TL m)	Q1 24	Q1 25	Change
Revenue	47,650	45,626	-4.2%
EBITDA	8,783	9,047	3.0%
Operational Earnings	13,014	13,044	0.2%
Net Income	-3,809	-741	80.5%
Underlying Net Income	493	1,328	169.4%
Free Cash Flow (after interest & tax)[3]	-3,674	-2,943	41.1%

Guidance (TL bn)	Q1 2025 Actuals	FY 2025 Targets
Operational Earnings	13.0	52-57
Underlying Net Income	1.3	5-6
Investments[3]	1.0	21-24
Regulated Asset Base	74.3	80-90

The difference between Reported Net Income (RNI) and Underlying Net Income (UNI)

Enerjisa Enerji utilizes Underlying Net Income in order to give a more accurate reflection of how much profit it generates. Underlying Net Income refers to Net Income excluding exceptional items. The resulting performance indicator sets the basis on which the company's dividend pay-out policy is applied. The below items are deducted from the Reported Net Income to reach Underlying Net Income:

(TL million)	Q1 2024	Q1 2025
Reported Net Income	**-3,809**	**-741**
Non-recurring (income) / expense	64	19
Tax rate change	0	0
Impact of asset revaluation	4,238	2,050
Underlying Net Income	**493**	**1,328**

[3] Data associated with Cash Flow, Investments and tariff related impacts are shown without Inflation Accounting (IAS29)

These items are one-off items, which means that they do not represent ordinary financial performance of the company. The purpose of this treatment is to provide all external stakeholders with a transparent and relevant view of the financial performance of the company's earnings development, without the distortion of non-operational effects. The most important item out of these can be considered as the impact of asset revaluation, which was considered as a one-off and was not reflected to our UNI in prior year applications when it was providing significant positive income contributions and in order to be consistent with this view, asset revaluation effect on net income is considered as a one-off.